



# ThompsonCook

The best accounting talent for your organisation.

## Offices

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### Melbourne

Level 6, 360 Collins Street,  
Melbourne, 3000

### Sydney

Level 3, 50 Pitt Street,  
Sydney, 2000

**ThompsonCook**  
WE ONLY DO ACCOUNTING


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## Introduction


### Who We Are

- We are experts in accounting recruitment. We understand the deliverables of a finance team and we know how accounting functions are structured
- ThompsonCook was established in 2016 with a single strategy of providing high quality accounting recruitment services in Sydney & Melbourne
- We are a team of 25+ accounting recruiters focused on one objective – accounting recruitment
- We understand there are many accounting recruitment firms in Australia - but we are the only firm that just does accounting across Australia. We believe that over time we continue to earn a reputation for providing advice that is honest and empathetic


### Key Statistics



**38%** of our accounting searches are for contracting positions



**93%** placement retention rate



**43%** of our placements are of people who were not actively looking for a new role



**1,200+** accounting searches in the past three years

### What We Do Differently

- We methodically headhunt and search to identify candidates that may be suitable for our clients. Our approach is focused, discrete and professional
- We believe everybody is open to receiving a headhunt call
- We build personal relationships with the best accounting talent across Australia to ensure our clients benefit from our knowledge of people
- We provide our clients with a single point of contact for all their recruitment needs – we know our clients are busy and prefer to build a long term relationship with a single person at ThompsonCook

### Our Ambition

- Our Ambition is to be recognised as the most respected accounting recruitment firm in Australia

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## Our Recent Experience



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## Our Expertise

**We support our clients with permanent appointments, interim solutions and contractors across all accounting and finance streams:**

- Chief Financial Officer
- Finance Director
- Financial Controller
- Strategy & Planning
- M&A & Corporate Development
- Financial Planning & Analysis
- Investor Relations
- Taxation
- Treasury
- Risk, Audit & Compliance
- Group Accounting
- Financial Reporting
- Management Reporting
- Payroll
- Accounts Payable
- Accounts Receivable



Specialist knowledge, unmatched commitment

## ThompsonCook Leadership Team

ThompsonCook Australia Team - we are a team of 30+ accounting recruiters focused on Sydney & Melbourne.



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## ThompsonCook Leadership Team



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## Additional Matters

### Scope of Requirements

- ThompsonCook can provide interim, contracting and permanent recruitment services at all levels within finance and accounting

### Reporting and Market Trends

- We produce an annual Sydney and Melbourne Accounting Market summary document for our clients
- We can implement any required reporting on recruitment metrics for our clients

### How Do We Differ From Our Market Peers

- Our expertise is only in accounting recruitment
- Australian owned recruitment firm focused on Australia
- Our clients only deal with a maximum of two people in our business
- We will work tirelessly for our clients
- We have been established for 8 years – we are fulfilling a need in the market as evidenced by the volume of work we have completed and our portfolio of clients

### Fees

- Our fees are competitive and represent value for our clients

### Compliance

- We will meet all regulatory or client imposed compliance standards