



ThompsonCook

The best accounting talent for your organisation.

Offices

Melbourne

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Melbourne, 3000

Sydney

Level 3, 50 Pitt Street,
Sydney, 2000

ThompsonCook
WE ONLY DO ACCOUNTING

ThompsonCook

Introduction

Who We Are

- We are experts in accounting recruitment. We understand the deliverables of a finance team and we know how accounting functions are structured
- ThompsonCook was established in 2016 with a single strategy of providing high quality accounting recruitment services in Sydney & Melbourne
- We are a team of 25+ accounting recruiters focused on one objective – accounting recruitment
- We understand there are many accounting recruitment firms in Australia - but we are the only firm that just does accounting across Australia. We believe that over time we continue to earn a reputation for providing advice that is honest and empathetic

Key Statistics



38% of our accounting searches are for contracting positions



93% placement retention rate



43% of our placements are of people who were not actively looking for a new role



1,200+ accounting searches in the past three years

What We Do Differently

- We methodically headhunt and search to identify candidates that may be suitable for our clients. Our approach is focused, discrete and professional
- We believe everybody is open to receiving a headhunt call
- We build personal relationships with the best accounting talent across Australia to ensure our clients benefit from our knowledge of people
- We provide our clients with a single point of contact for all their recruitment needs – we know our clients are busy and prefer to build a long term relationship with a single person at ThompsonCook

Our Ambition

- Our ambition is to be recognised as the most respected accounting search firm in Australia

Our Recent Experience



Domain group

myob

colesgroup



CSL™

RSPCA

KING & WOOD
MALLESONS



Asahi



medibank

Transurban

CORRS
CHAMBERS
WESTGARTH

MYER

api

BCG
BOSTON
CONSULTING
GROUP



Costa
well grown

Downer
Relationships creating success



EBOS
GROUP LIMITED



itv
STUDIOS
AUSTRALIA

Rothschild & Co

News Corp
Australia

Allens & Linklaters

ThompsonCook

Our Expertise

We support our clients with permanent appointments, interim solutions and contractors across all accounting and finance streams:

- Chief Financial Officer
- Finance Director
- Financial Controller
- Strategy & Planning
- M&A & Corporate Development
- Financial Planning & Analysis
- Investor Relations
- Taxation
- Treasury
- Risk, Audit & Compliance
- Group Accounting
- Financial Reporting
- Management Reporting • Payroll
- Accounts Payable
- Accounts Receivable

Specialist knowledge, unmatched commitment

Your ThompsonCook Team



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Specialist knowledge, unmatched commitment

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Additional Matters

Scope of Requirements

- ThompsonCook can provide interim, contracting and permanent recruitment services at all levels within finance and accounting

Reporting and Market Trends

- We produce an annual Sydney and Melbourne Accounting Market summary document for our clients
- We can implement any required reporting on recruitment metrics for our clients

How Do We Differ From Our Market Peers

- Our expertise is only in accounting recruitment
- Australian owned recruitment firm focused on Australia
- Our clients only deal with a maximum of two people in our business
- We will work tirelessly for our clients
- We have been established for 9 years – we are fulfilling a need in the market as evidenced by the volume of work we have completed and our portfolio of clients

Fees

- Our fees are competitive and represent value for our clients

Compliance

- We will meet all regulatory or client imposed compliance standards